

Class Nbr	Subject Area	Catalog Nbr	Class Section	Units	Campus	Description	Instructor	Instruction Mode	Hours/Days/Location
Winter Intersession: Dec 27 - Jan 14									
1129	BADM	5894	R10	3		Career Development Strategy	Jennifer Grunwald	DL	6:00 PM - 8:30 PM Mon, 12/27 & 1/3 Wed, 1/12
1126	BLAW	5175	R10	3		Business, Law, & Ethics in Modern Society	Robert Bird	WW	Asynchronous
1127	MGMT	5674	R10	3	HRTFD	Negotiation Strategies	Nora Madjar	DL	5:30 PM - 9:30 PM Mon, 1/3 & 1/10 Wed, 1/5 & 1/12 Fri, 1/7 & 1/14 9:00 AM - 4:00 PM Sat, 1/8
1128	OPIM	5110	R10	3	HRTFD	Operations Management	Craig Calvert	WW	Intro Meeting 6:00 PM - 9:00 PM / Mon 12/27
Spring: Jan 18 - April 29									
ONLINE									
17379	BADM	5103	R12	3	HRTFD	Managerial Statistics & Spreadsheet Modeling	Lawrence Walsh	WW	Asynchronous
17380	BLAW	5175	R12	3	HRTFD	Business, Law, & Ethics in Modern Society	Gerlinde Berger-Walliser	WW	Asynchronous
12326	BLAW	5750	R12	3	HRTFD	Ethics & Compliance in the Global Organization	Stephan Ariyan	DL	6:00 PM - 9:00 PM / Tue
17381	FNCE	5101	R12	3	HRTFD	Financial Management	Kathleen Bailey	WW	Asynchronous
12035	FNCE	5409	R12	3	HRTFD	Advanced Valuation and Portfolio Management	Chinmoy Ghosh	DL	6:00 PM - 9:00 PM / Thu
12058	FNCE	5512	R12	3	HRTFD	Fixed Income Instruments and Markets	Yaacov Kopeliovich	DL	6:00 PM - 9:00 PM / Mon
12133	FNCE	5532	R12	3	HRTFD	Real Estate Investment & Portfolio Management	Rick Roth	DL	6:00 PM - 9:00 PM / Tue
12066	HCM1	5243	R12	3	HRTFD	Health Care Economics	Shane Murphy	DL	6:00 PM - 9:00 PM / Wed
12094	HCM1	5686	R12	3	HRTFD	Health Insurance and Risk Management	John Newman	DL	6:00 PM - 9:00 PM / Thu
12203	MGMT	5335	R12	3	HRTFD	Venture Planning, Management, and Growth	Juan Florin	WW	Asynchronous
12479	MGMT	5674	R12	3	HRTFD	Negotiation Strategies	Redona Methasani	WW	Asynchronous
	MGMT	5650	W31	3	WTBY	Interpersonal Relations, Influence, and Ethical Leadership	Sonja Narcisse	DL	4:00 PM - 6:45 PM / Tue
17382	MGMT	5800	R12	3	HRTFD	Strategy, Policy, & Planning	Rogerio Victor	WW	Asynchronous
11963	MKTG	5115	R12	3	HRTFD	Marketing Management	Greg Sottile	WW	Asynchronous
17383	MKTG	5251	R12	3	HRTFD	Marketing and Digital Analytics	Wynd Harris	DL	7:00 PM - 10:00 PM / Tue
12031	MKTG	5665	R12	3	HRTFD	Digital Marketing	Jane Gu	DL	6:00 PM - 9:00 PM / Wed
17384	OPIM	5110	R12	3	HRTFD	Operations Management	Vincent DiPalermo	WW	Asynchronous
HARTFORD									
11882	ACCT	5121	R10	3	HRTFD	Financial Accounting & Reporting	TBD	P	6:00 PM - 9:00 PM / Thu
11883	ACCT	5123	R10	3	HRTFD	Cost Analysis & Control	TBD	P	6:00 PM - 9:00 PM / Wed
12325	BADM	5103	R10	3	HRTFD	Managerial Statistics & Spreadsheet Modeling	Wei Wang	P	6:00 PM - 9:00 PM / Tue
11884	BLAW	5175	R10	3	HRTFD	Business, Law, & Ethics in Modern Society	Robert Bird	P	6:00 PM - 9:00 PM / Thu
11886	FNCE	5151	R10	3	HRTFD	Intro to Economic Markets	Raju Sinha	P	6:00 PM - 9:00 PM / Wed
11887	MGMT	5138	R10	3	HRTFD	Managing Organizations	Michael Bozzi	P	6:00 PM - 9:00 PM / Mon
12478	MGMT	5223	R10	3	HRTFD	Managing Innovation and Change	Nell D'Auria	HB	DL: 6:00 PM - 9:00 PM / Thu In Person: 9:00 AM - 5:00 PM / Sat 2/5 & 2/26
12051	MGMT	5615	R10	3	HRTFD	Leadership	Chris Inzirillo	P	6:00 PM - 9:00 PM / Tue
12327	MGMT	5650	R10	3	HRTFD	Interpersonal Relations, Influence, & Ethical Leadership	Travis Grosser	P	6:00 PM - 9:00 PM / Wed
11888	MGMT	5800	R10	3	HRTFD	Strategy, Policy, & Planning	Rogerio Victor	P	6:00 PM - 9:00 PM / Mon
11889	MKTG	5115	R10	3	HRTFD	Marketing Management	TBD	P	6:00 PM - 9:00 PM / Mon

12052	MKTG	5230	R10	3	HRTFD	New Product and Service Innovation Management	Girish Punj	HB	In Person: 6:00 PM - 9:00 PM Fri, 1/21 & 1/28 10:00 AM - 4:00 PM Sat 1/22 & 1/29 + Online 1/18 - 2/18
17484	MKTG	5655	R10	3	HRTFD	Pricing and Revenue Management	Girish Punj	HB	In Person: 6:00PM - 9:00PM Fri, 3/11 & 3/25 10:00AM - 4:00PM Sat, 3/12 & 3/26 + Online 3/11 - 4/15
11891	OPIM	5110	R10	3	HRTFD	Operations Management	Peter Schommer	P	6:00 PM - 9:00 PM / Mon
12328	OPIM	5185	R10	3	HRTFD	Intro to Data Analytics	Vishnu Khade	P	6:00 PM - 9:00 PM / Mon

STAMFORD

12549	ACCT	5121	M20	3	STMFD	Financial Accounting & Reporting	Arthur Schmeiser	P	7:00 PM - 10:00 PM / Thu
12557	ACCT	5123	M20	3	STMFD	Cost Analysis & Control	TBD	P	7:00 PM - 10:00 PM / Thu
12811	BADM	5103	M20	3	STMFD	Managerial Statistics & Spreadsheet Modeling	Rama Ramachandran	P	7:00 PM - 10:00 PM / Mon
12554	FNCE	5151	M20	3	STMFD	Intro to Economic Markets	Edward Smith	P	7:00 PM - 10:00 PM / Mon
12924	FNCE	5202	M20	3	STMFD	Investment & Securities Analysis	Daniel Schwartz	P	7:00 PM - 10:00 PM / Mon
12556	MGMT	5138	M20	3	STMFD	Managing Organizations	Redona Methasani	HB	In Person: 9:00 AM - 5:00 PM Sat, 1/22 & 2/19 + Online 1/18 - 3/11
12747	MGMT	5640	M20	3	STMFD	International Business	David Cunningham	P	7:00 PM - 10:00 PM / Wed
12551	MGMT	5800	M20	3	STMFD	Strategy, Policy, & Planning	Evan Rawley	P	7:00 PM - 10:00PM / Tue
12813	OPIM	5185	M20	3	STMFD	Intro to Data Analytics	John Preli	P	7:00 PM - 10:00 PM / Wed

WATERBURY

13132	BADM	5103	W31	3	WTBY	Managerial Statistics & Spreadsheet Modeling	Anurag Tihaiya	P	4:00 PM - 6:45 PM / Wed
	MKTG	5115	W31	3	WTBY	Marketing Management	Greg Sottile	P	7:15 PM - 10:00 PM / Wed
	OPIM	5110	W31	3	WTBY	Operations Management	Anurag Tihaiya	P	7:15 PM - 10:00 PM / Tue

Instruction Modes:

Online (WW) - These classes never meet in person, and you are not expected to be available at any specific time or day for classroom instruction from your professor. These courses are taught asynchronously with no pre-assigned meeting times. Students will have access to class materials online using HuskyCT as well as being able to contact their instructor and (or) teaching assistant(s) at any point during the course.
Distance Learning (DL) – Distance Learning classes also do not require in person attendance, but you are expected to be available for instruction synchronously at the times for which the class is scheduled on Student Admin. You will need to participate online using WebEx, Blackboard Collaborate, or Microsoft Teams.
Hybrid/Blended (HB) - These classes have both in-person and online components.
In-Person (P) - These classes will meet in person during all scheduled class times.